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Exam : **646-048**

Title : Vanced Routing and
Switching for Account
Manager

Vendors : Cisco

Version : DEMO

NO.1 Which of the following statements best describes the strategic importance of the network?

- A.The network is most important for internal applications.
- B.The network is most important for providing customers with access to company services.
- C.The network supports business processes by integrating people and devices with applications.
- D.The network integrates internal and external users and their devices.

Answer: D

NO.2 What does not need to be considered when looking into the customer workflow?

- A.How does the customer access the online software solutions?
- B.How many different switch products are in use at the customer network?
- C.How can the service partner instantly connect with outsourced engineers?
- D.How can customer and service collaborate and start video communication?

Answer: B

NO.3 Which three are main drivers for changing operations? (Choose three.)

- A.change of market trends
- B.change of competition
- C.change of application software version
- D.change of relative strengths
- E.migration of the enterprise network to IPv6
- F.migration to Cisco single-vendor networking solution

Answer: ABD

NO.4 Which statement is true regarding IPv6?

- A.Nowadays, all devices in the network support IPv6.
- B.IPv6 has built-in and always-on security features, eliminating the need for additional security products in the network.
- C.Cisco Transformative Networking Initiative provides an analysis of the network regarding the device capabilities to support IPv6.
- D.IPv6 is a technology that is only applicable to service provider core networks.

Answer: C

NO.5 Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)

- A.Mobility causes location borders to shift.
- B.Cloud services cause end-user locations to shift.
- C.Cloud services cause application borders to shift.
- D.IT consumerization causes location borders to shift.
- E.IT consumerization causes device borders to shift.

Answer: ACE